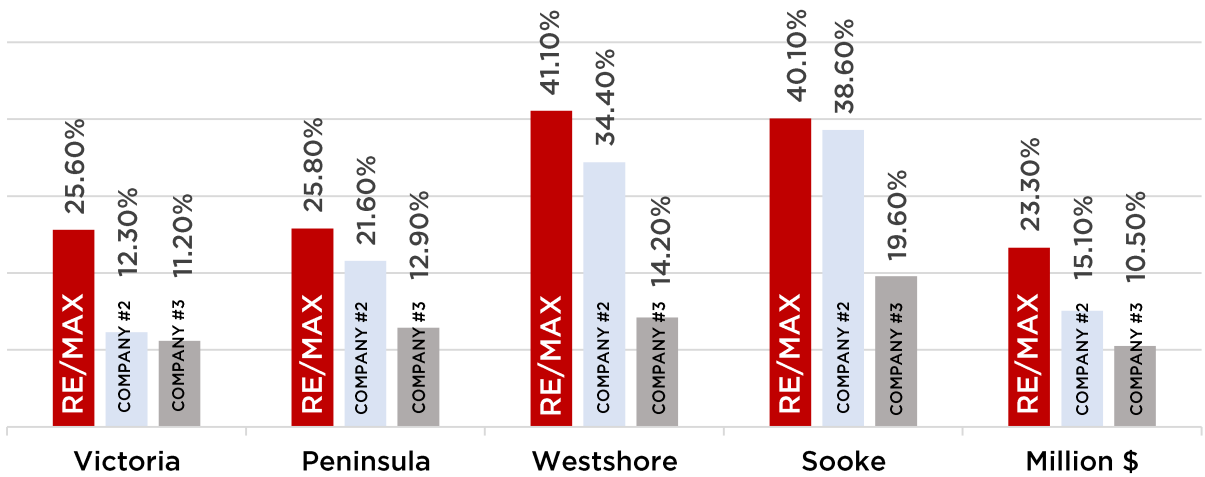


YTD MARKET SHARE AT DEC 31, 2018



UNITS SOLD

	% CHANGE	2018	2017
Victoria	▼ -22%	3,691	4,734
Peninsula	▼ -15%	773	910
Westshore	▼ -16%	1,472	1,772
Sooke	▼ -26%	449	613